

For Immediate Release

ITI Bags another New Advance Work Order worth 6633 Crore from BSNL in Three States; Declared L1 in the RajNet

Bengaluru, 31 August, 2018: ITI Limited, a multi-unit central public sector undertaking in the telecommunications manufacturing segment has received an Advance Work Order (AWO) from BSNL for the Operation and Maintenance and Sales & Marketing of the Passive Infrastructure of 6945 BTS sites of BSNL's GSM network in UP East, UP West, Uttarkhand and Tamilnadu Circles. The AWO value (at provisional rates) is Rs. 6633.56 Cr. inclusive of taxes. The order is for a period of 10 years.

This is part of BSNL's GSM network which consists of approximately 61,000 BTS sites across the country. The Scope of Work includes operation and maintenance of passive infrastructure of BTS sites covering Manning/taking care of the sites, Diesel filling, Payment of electricity bill, Preventive / Shutdown maintenance, Annual Maintenance, overhaul, and spares Energy management, Maintenance of site status alarms, Set-up of Web-enabled Remote Monitoring System (WRMS), coordination and housekeeping for all sites etc. The work also includes marketing of BTS infrastructure to other GSM players for earning additional revenue.

This order comes in the back drop of ITI's experience in GSM technology where ITI was the first to manufacture GSM equipment in the country and supplied nearly 25-million-line capacity equipment to BSNL and MTNL. ITI has also taken up the maintenance of the network supplied by ITI to BSNL.

Highlighting on bagging one of the biggest order in this year, Shri K Alagesan, Chairman and Managing Director, ITI Limited said, "We are targeting for an order book of Rs.20,000 Cr and these mega orders really boost our morale. With the past experience of maintenance of GSM project, we hope smooth execution of this order in the coming days."

In addition to the above, ITI has also been declared as L1 in the RajNet project of the state of Rajasthan. The scope of the project includes supply of 40,000 Wi-Fi hotspots, 200 towers, 3000 masts, 10000 Micro BTS, 800 BTS and also annual maintenance of the same. ITI is likely to get Rs. 212 Cr as part of L1 order.

About ITI Limited:

ITI Limited is a multi-unit central public sector undertaking in the telecommunications manufacturing segment. The company has manufacturing facilities in six locations (Bengaluru, Naini, Rae Bareli, Mankapur, J&K and Palakkad) along with an in-house R&D centre in Bengaluru and marketing-cum-service outlets spread across the country. The Company offers a range of telecom products covering a wide spectrum of switching, Transmission, Access and subscriber premises equipment. Besides offering the telecom solutions and customized support to a variety of businesses, ITI has dedicated a Network System Unit for carrying out installation and commissioning of equipment and for undertaking turnkey projects. ITI is focused on manufacturing of diversified products in defence and railway sectors and the manufacturing of solar equipment, NGN products, GPON, LED Lighting Systems, Optical products, PMP Microwave along with other allied products like HDPE, OFC, LI-ION batteries, Smart cards, defence equipment, Wi-Fi etc. The company intends to consolidate its diversifications into defence, IOT, E-Governance, IT projects and Services sector to gain competitive edge. The company operates a data centre at Bengaluru and currently also offers its services to government institutions/departments, banks etc.