

ITI Limited and Airtel Business enter into strategic partnership to accelerate India's digital transformation

- *Collaboration to help enterprises modernize, secure and scale their operations and fast-track digitization*
- *Combined capabilities to deliver future-ready digital solutions across enterprise connectivity, data center & sovereign cloud services, IoT, AI-powered solutions, and cybersecurity*

New Delhi (India), August 11, 2026: ITI Limited, country's first PSU post-independence and premier telecom and varied technology segment manufacturer and **Airtel Business**, India's leading provider of secure and reliable connectivity, technology, and communications solutions have entered into a strategic collaboration to help enterprises in India fast-track their digital transformation and unlock new opportunities for growth, resilience, and innovation.

As enterprises across the country advance their digitization in line with the nation's digital growth and development agenda, the collaboration will combine the complementary strengths and engineering excellence of ITI Limited and Airtel Business, to help businesses modernize legacy systems, improve operational efficiency, strengthen security, and respond faster to changing business demands.

Through an integrated suite of future-ready and scalable digital solutions across enterprise connectivity, data center & sovereign cloud services, IoT, AI-powered solutions, LEO satellite services, cybersecurity, and more, the partnership will enable businesses to overcome legacy complexity, strengthen digital resilience, and build for the future to unlock new growth opportunities.

Shri Rajesh Rai, Chairman and Managing Director, ITI Limited, said, *"Extremely enthusiastic on this momentous occasion, wherein ITI Ltd. and Bharti Airtel Ltd. have come together with this MoU to offer state of the art services and solutions to our customers. This collaboration would pave way for joint identification and fulfilment of our customer needs in terms of their digital transformation, extremely ubiquitous and faster connectivity, hyper scale data centers, cybersecurity solutions, IoT and a lot more while leveraging the complementary strengths of both organizations in terms of business orientation, customer reach and manufacturing capabilities"*.

Shri Sharat Sinha, CEO - Airtel Business, said, *"As India accelerates into its next phase of digital growth, building a foundation that is resilient, sovereign, and regulatorily compliant is imperative. As a trusted partner to enterprises across the country, at Airtel Business, we have consistently helped them simplify complexity, transform legacy environments, and enable digitization at scale. Today, we are delighted to partner with ITI Limited, in a shared ambition to create future-ready technology solutions that strengthen business continuity, unlock innovation, and support India's secure digital-first future."*

By bringing together their respective digital capabilities, the collaboration will help businesses across industries to address key challenges of fragmented legacy environments, rising cybersecurity risks, growing data demands, and the need for greater operational agility.

The strategic collaboration will deliver nationwide digital and telecom infrastructure, combining high-speed enterprise connectivity (OFC, GPON, SD-WAN, and private 4G/5G) with secure data center and sovereign cloud services. Designed for regulated sectors like banking and PSUs, the platform will also integrate industrial IoT asset tracking, AI-powered analytics, and full-stack cybersecurity solutions. In



addition, the collaboration would also try to support the defence and security needs of the nation through innovation, Make in India and Atmanirbhar Bharat focus.

Airtel Business is the business arm of Bharti Airtel - one of India's leading telecommunications service providers. The company offers a gamut of technology solutions across secure connectivity, sovereign cloud and data center services, cyber security, IoT, and cloud-based communication.

About ITI Limited

ITI Limited, country's premier telecom company and multi-unit central public sector undertaking, is a total solutions provider in telecommunications segment. The company has state-of-art manufacturing facilities in six locations (Bengaluru, Naini, Raebareli, Mankapur, Srinagar and Palakkad) along with an in-house R&D centre in Bengaluru and marketing, sales & projects (MSP) offices spread across the country.

The company offers complete range of telecom products covering the whole spectrum of switching, transmission, and access & subscriber premises equipment. Besides offering the latest telecom solutions and customized support to a variety of business, ITI Ltd has dedicated Network System Unit (NSU) for carrying out installation and commissioning of equipment and for undertaking turnkey projects. ITI Ltd is focused on manufacturing of diversified products in defense and railway sectors and the manufacturing of solar equipment, NGN products, GPON, LED lighting systems, optical products, along with other allied products like HDPE, OFC, , smart cards, encryptors for defense , Wi-Fi etc. The company is also consolidating more of its diversifications into defense, IOT, E-governance, IT projects and services sector to gain competitive edge. The company is also successfully running state-of-art Data Centre at Bengaluru unit and offering its services to government institutions/departments, banks etc. To know more, please visit www.itiltld.in

About Bharti Airtel

Headquartered in India, Airtel is a global communications solutions provider with over 650 million customers in 15 countries across India and Africa. The company also has its presence in Bangladesh and Sri Lanka through its associate entities. The company is ranked second amongst mobile operators globally, and its networks cover over two billion people. Airtel is India's largest integrated communications solutions provider and the second largest mobile operator in Africa. Airtel's retail portfolio includes high-speed 4G/5G mobile, Wi-Fi (FTTH+ FWA) that promises speeds up to 1 Gbps with convergence across linear and on-demand entertainment, video streaming services, digital payments and financial services. For enterprise customers, Airtel offers a gamut of solutions that includes secure connectivity, cloud and data center services, cyber security, IoT, and cloud-based communication. Airtel's digital arm – Xtelify, empowers telcos globally to leverage the power of AI, data and technology to accelerate their digital transformation and drive growth. Xtelify also offers Airtel Cloud in India enabling enterprises with a sovereign, telco-grade cloud platform that guarantees secure migration, effortless scaling, lower costs and no vendor lock- ins. Within its diversified portfolio, Airtel also offers passive infrastructure services through its subsidiary Indus Tower Ltd. For more details visit www.airtel.com

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